# RS MID CAP GROWTH STRATEGY QUARTERLY COMMENTARY



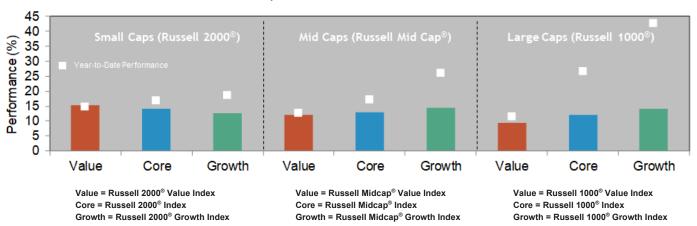
As of December 31, 2023

#### **Quarterly Highlights**

- The RS Mid Cap Growth Strategy returned 10.53% gross (10.34% net) for the three months ended December 31, 2023, underperforming the Russell Midcap® Growth Index,¹ which returned 14.55%.
- Strategy performance relative to the benchmark was negatively impacted by stock selection in the Health Care and Producer Durables sectors; underperformance was partially offset by strong performance within the Consumer Staples sector.
- This period's absolute performance was aided in part by the relative performance of secular mid-cap growth stocks as mid growth, as defined by the Russell Midcap<sup>®</sup> Growth Index, outperformed mid-cap value, as defined by the Russell Midcap<sup>®</sup> Value Index,<sup>2</sup> 14.55% vs. 12.11%.
- We continue to believe technology-oriented companies are better positioned for the longer term, especially following the massive
  "test run" of technology-aided solutions people have leveraged to work, shop, and communicate from home, which we believe has
  permanently sped up the adoption of these new technologies at the expense of legacy products and services.
- Mid-cap growth stocks have outperformed their mid-cap value counterparts over 5, 10, and 15 years as of December 31, 2023, per Russell.

## Market Performance / Fundamentals Snapshot

#### Q4 2023 Market Performance



Index returns are for illustrative purposes only and do not represent actual Fund performance. Index performance does not reflect management fees, transaction costs or expenses. Indexes are unmanaged and one cannot invest directly in an index. Past performance does not guarantee future results.

#### **Market Commentary**

After a rocky start to the fourth quarter in October, investors came to the conclusion that the rate-hike cycle was drawing to a close. With that prospect, equity markets rallied strongly and ended the year on a positive note. Corporate earnings and economic growth continued to surpass expectations, while many measures of inflation moderated. With inflation fears in the rearview mirror, equities rallied and delivered strong absolute returns in November and December. Interestingly, we did see a shift in market internals as cyclical and defensive areas gave way to longer-duration growth stocks. We believe this may be the beginning of a true change in leadership and a harbinger of things to come.

The general sense of optimism was clearly evident in the broader market as the S&P 500<sup>®</sup> Index<sup>3</sup> rallied 11.69% during the fourth quarter, bringing the full-year gains to 26.29%. This is quite the rebound from a disappointing 2022. Importantly, growth stocks across capitalizations rebounded sharply this past year as well. Large-cap growth was the story for much of the year with the

proverbial Magnificent Seven garnering much media attention, though other growth sectors also participated even as they received less fanfare. Large-cap growth stocks, as measured by the Russell 1000<sup>®</sup> Growth Index,<sup>4</sup> rose 14.16% during the fourth quarter and 42.68% for the full year, the strongest in many years.

Late in the year, the rally broadened out further to include more small- and mid-cap names. Small-cap growth stocks, as measured by the Russell 2000® Growth Index,<sup>5</sup> returned 12.75% during the fourth quarter, pushing the index to a solid 18.66% return for the full year. Meanwhile, the Russell Midcap® Growth Index delivered returns of 14.55% during the fourth quarter and 25.87% for the full year.

Although we definitely appreciate the improved sentiment and interest-rate outlook, we also acknowledge that valuations of many large-cap growth stocks may have gotten ahead of themselves. As a result, smaller-cap stocks, especially within the small-cap growth style box, may appear especially attractive when compared to other market segments, in our opinion. Despite the recent challenges of the rising rate-hike cycle, many well-funded

challenges of the rising rate-hike cycle, many well-funded and well-run smaller-cap growth stocks have been resilient

in the face of rising rates when analyzed by their underlying fundamentals. Our team is intensely focused on identifying potential opportunities within the secular growth investment universe, and we believe many of these are priced attractively compared to the broader market.

Moreover, we believe that the multi-year underperformance of some smaller and mid-sized growth companies positions them favorably over the long term from a valuation standpoint, thus creating a setup to potentially outperform many other segments of the market. We are convinced that we are still in the early stages of a secular shift that is transforming how consumers, businesses, and employees interact, especially after witnessing extensive technological advancements and acceptance during the initial stages of the pandemic. What once were upstart innovative products and services have become mainstream and standard operating procedure for many companies. Furthermore, new emerging technologies such as artificial intelligence are poised to have a significant impact in the years ahead, particularly among growth-oriented investment styles.

### **Investment Strategy**

The RS Mid Cap Growth Strategy (the "Strategy") is guided by our philosophy that sustainable earnings growth drives long-term share price appreciation. Our investment process is focused on finding innovative companies whose core business, we believe, can grow from a mid-capitalization company to a large-cap company over time.

The team seeks companies with products and services that are growing organically, creating new markets or taking market share from existing companies. We are focused on finding companies whose business values can appreciate regardless of the underlying market environment. The Strategy is led by the team's chief investment officer, Scott Tracy, along with portfolio managers Steve Bishop, Melissa Chadwick-Dunn, Chris Clark, and Paul Leung. The five co-portfolio managers, as well as two research analysts, serve as sector specialists and are supported by three associates, drawing on strong relationships with industry experts and company management teams.

Together, we conduct over 2,000 company meetings each year through in-person meetings, conference calls, and trade shows. We then back up our findings through discussions with industry leaders and third-party sources. We are long-term investors and seek to establish definable "anchor points," which are quantifiable metrics that help determine a company's potential long-term growth trajectory. Anchor points arise from our analysis of a company's long-term capabilities and performance goals over three to five years. These long-term anchor points serve as guideposts to help us measure a company's progress as it executes its business strategy, regardless of what is taking place in the overall market and help prevent distractions caused by short-term stock price movements and inevitable market volatility.

#### **Performance Review**

The RS Mid Cap Growth Strategy returned 10.53% gross (10.34% net) for the three months ended December 31, 2023, underperforming the Russell Midcap® Growth Index, which returned 14.55%. Strategy performance relative to the benchmark was negatively impacted by stock selection in the Health Care and Producer Durables sectors; underperformance was partially offset by performance within the Consumer Staples sector. This period's

absolute performance was aided in part by the relative performance of secular mid-cap growth stocks as mid growth, as defined by the Russell Midcap® Growth Index, outperformed midcap value, as defined by the Russell Midcap® Value Index, 14.55% vs. 12.11%. We continue to believe technology-oriented companies are better positioned for the longer term, especially following the massive "test run" of technology-aided solutions people have leveraged to work, shop, and communicate from home, which we believe has permanently sped up the adoption of these new technologies at the expense of legacy products and services. Importantly, mid-cap growth stocks have outperformed their mid-cap value counterparts over 5, 10, and 15 years as of December 31, 2023, per Russell.

## **Top Detracting Sector: Health Care**

Within the Health Care sector, the largest underperformer was West Pharmaceuticals (2.16% ending weight), biopharmaceutical company that is focused on proprietary packaging, containment, and drug delivery products, along with analytical lab services, to biologic, generic, and pharmaceutical drug customers. West is a very defensive and steady health care company, and during the quarter the market favored clinical-stage biotech and other higher-beta companies. We believe West's dominant market share and strong competitive advantages in the biologics packaging market position it well to outperform as the industry recovers, and as such West remains a core holding and a unique way to leverage the positive trends we see in biotech.

#### **Top Contributing Sector: Consumer Staples**

Within the Consumer Staples sector, one of the largest drivers of outperformance was BellRing Brands, Inc. (0.0% ending weight), an operator of three major brands in the convenient nutrition sector, including Premier Protein as part of their specialized ready-to-drink (RTD) beverages. We owned BellRing due to its strong market position, with Premier Protein leading the shakes/RTD subcategory, aligning with the growing trends of health, convenience, and snacking in the \$17 billion U.S. convenient nutrition market, and its attractive financial profile with solid growth potential, high customer loyalty, and innovative products. The stock performed exceptionally well during the most recent quarter given strong execution, leveraging effective brand strategies and market investments to drive a strong increase in net sales. We exited the position in Q4.

#### **Market and Strategy Outlook**

We are cautiously optimistic about the health of the domestic economy in 2024 and are excited about the prospect that the Federal Reserve is done hiking interest rates. While the full impact on the economy is as yet unclear, a healthy pullback in economic activity, if coupled with solid employment statistics, could augur a very favorable backdrop for growth stocks. We remain optimistic about the productivity of workers and consumers as well as the capital investment environment for businesses as we finish the year. Certain areas of the economy appear better positioned to adapt and grow, while company valuations vary significantly across styles.

In the current investment landscape, there is a notable opportunity for secular growth companies outside of the mega-cap growth category. Despite their relative underperformance since November 2020, smaller-cap secular growth companies have displayed continued strength in their underlying fundamentals. We expect

this strength to persist, despite investors taking a pause on what had been a steady bounce back through the second half of the year given better-than-expected execution and performance. Conversely, more cyclical companies may face headwinds as valuations have caught up to fundamentals after a strong run since late 2020.

Overall, while uncertainty remains, we believe that opportunities will emerge in sectors and industries that demonstrate resilience and sustained growth. We feel that secular growth companies within the growth universe are particularly attractive due to their strong fundamentals and potential for continued outperformance.

#### Thank you for your continued investment.

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Steve Bishop Co-Portfolio Manager Melica Chedwick Dunn

Melissa Chadwick-Dunn Co-Portfolio Manager Chris Clark, CFA Co-Portfolio Manager Paul Leung, CFA Co-Portfolio Manager

## Sector Allocation (Representative Account)6

As of December 31, 2023

Sector	% of Portfolio
Technology	28.4%
Health Care	18.8%
Producer Durables	16.3%
Consumer Discretionary	15.7%
Financial Services	10.9%
Energy	4.0%
Materials & Processing	3.0%
Consumer Staples	2.9%
Utilities	0.0%
(Cash)	0.0%

# Top 10 Holdings (Representative Account)<sup>7</sup>

As of December 31, 2023

Holding	% of Portfolio		
Trade Desk, Inc. Class A	3.12%		
CrowdStrike Holdings, Inc. Class A	2.93%		
Pinterest, Inc. Class A	2.90%		
DexCom, Inc.	2.76%		
MSCI Inc. Class A	2.72%		
Ross Stores, Inc.	2.72%		
Dynatrace, Inc.	2.61%		
Clean Harbors, Inc.	2.28%		
West Pharmaceutical Services, Inc.	2.17%		
Celsius Holdings, Inc.	2.04%		

## **Composite Performance**

Average Annual Returns as of December 31, 2023

RS Mid Cap Growth Composite	Fourth Quarter 2023	1-Year	3-Year	5-Year	10-Year	Since Inception (7/12/95)
Gross of fees	10.53%	19.24%	-5.37%	8.23%	7.17%	10.01%
Net of fees	10.34%	18.41%	-6.03%	7.48%	6.36%	8.79%
Russell Midcap® Growth Index1	14.55%	25.87%	1.31%	13.81%	10.57%	9.69%

Returns include reinvestment of dividends and capital gains. Performance returns for periods of less than one year are not annualized.

# Past performance does not guarantee future results.

Composite and benchmark returns are net of non-reclaimable withholding taxes, if any. Gross-of-fees returns are presented before management and custodial fees but after all trading expenses. Net-of-fees returns reflect gross performance less investment management fees. Net-of-fees returns are calculated by deducting one-twelfth of the highest tier of the standard fee schedule in effect for the period noted (the model fee). The composite model fee for each period is either the highest tier of the current fee schedule or a higher value, whichever is required to ensure the model composite net-of-fee return is lower than or equal to the composite net-of-fee return calculated using actual fees.

Actual fees may vary depending on, among other things, the applicable fee schedule and portfolio size. The firm's fees are available on request and may be found on Part 2A of its Form ADV.

Index returns are provided to represent the investment environment during the periods shown. Index returns reflect the reinvestment of dividends and capital gains but do not include advisory fees, transaction costs, or other expenses that would be incurred with an investment. One cannot invest directly in an index.

1 The Russell Midcap<sup>®</sup> Growth Index is a market-capitalization-weighted index that measures the performance of those companies in the Russell Midcap<sup>®</sup> Index with higher price-to-book ratios and higher forecasted growth values.

- 2 The Russell Midcap<sup>®</sup> Value Index is a market-capitalization-weighted index that measures the performance of those companies in the Russell Midcap<sup>®</sup> Index with lower price-to-book ratios and lower forecasted growth values.
- 3 The S&P 500<sup>®</sup> Index is a market-capitalization-weighted index designed to measure performance of the broad domestic economy through changes in the aggregate market value of 500 stocks representing all major industries.
- 4 The Russell 1000® Growth Index is a market-capitalization-weighted index that measures the performance of those companies in the Russell 1000® Index (which consists of the 1,000 largest U.S. companies based on total market capitalization) with higher price-to-book ratios and higher forecasted growth values.
- 5 The Russell 2000® Growth Index is a market-capitalization-weighted index that measures the performance of those companies in the Russell 2000® Index (which consists of the 2,000 smallest-cap companies in the Russell 3000® Index) with higher price-to-book ratios and higher forecasted growth values.
- 6 The Representative Account's holdings are allocated to each sector based on the Russell Global Sectors Standard (RGS). If a holding is not classified by Russell, it is assigned a Russell designation by RS Investments. Cash includes short-term investments and net other assets and liabilities.
- 7 Portfolio holdings are subject to change and should not be considered a recommendation to buy or sell individual securities.

All investments carry a certain degree of risk, including the possible loss of principal, and an investment should be made with an understanding of the risks involved with owning a particular security or asset class.

The opinions are as of the date indicated and are subject to change at any time due to changes in market or economic conditions. The comments should not be construed as a recommendation of individual holdings or market sectors, but as an illustration of broader themes

The RS Mid Cap Growth Composite invests principally in equity securities of mid-capitalization growth companies. The benchmark is the Russell Midcap® Growth Index. The composite was created in July 1995.

Information relating to portfolio holdings is based on the representative account in the composite and may vary for other accounts in the strategy due to asset size, client guidelines, and other factors. The representative account is believed to most closely reflect the current portfolio management style.

A complete list of all holdings for the previous 12 months, each holding's contribution to the strategy's performance, and the calculation methodology used to determine the holdings' contribution to performance is available on request. Victory Capital Management Inc., and its affiliates, as agents for their clients, and any of its officers or employees, may have a beneficial interest or position in any of the securities mentioned, which may be contrary to any opinion or projection expressed in this report. This information should not be relied upon as research or investment advice regarding any security in particular.

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