



Quarterly Commentary

To be, or not to be, that is the question:
Whether 'tis nobler in the mind to suffer
The slings and arrows of outrageous fortune,
Or to take arms against a sea of troubles,
And by opposing end them: to die, to sleep
No more; and by a sleep, to say we end
The heartache, and the thousand natural shocks
That flesh is heir to? – William Shakespeare's Hamlet

Hamlet's soliloquy pretty well sums up the swirling sentiments around the market as well as our portfolio positioning. The recession – to be or not to be? Rate increases – to be or not to be? Trade resolution – to be or not to be? You get the picture. Moreover, we have chosen recently to take arms against the sea of troubles plaguing the market. As valuations have come down dramatically in the last three months or so, we have chosen to lean against these forces and add some exposure to more cyclical groups being discounted in the market. Furthermore, we continue to re-evaluate current holdings in light of dramatic changes in prices and relative valuations.

We started 2018 optimistic on both the economy and the market. Caterpillar (CAT) and President Trump threw two big hand grenades into the mix. First, the new CEO at Caterpillar announced with Q1 earnings that he thought this was “as good as it gets” for the company. The market took this as a sign of peak earnings for the industrial economy (Caterpillar reported earnings of \$2.82/share in Q1, \$2.97/share in Q2 and \$2.86/share in Q3). Next, Trump announced tariffs, sparking a trade war. Not too good for our industrials! Additionally, the Fed was raising rates - fostering concerns that they were out of touch with the slowing effects of the above-mentioned forces and which would/could result in a recession. We tactically reduced risk in the second quarter resulting in a better relative performance in the third quarter. However, in the fourth quarter we felt, and continue to feel, that the market has mispriced the odds of recession. Hence, we have increased our exposure in financials, namely banks, as that group has sold off significantly. Compared to utilities, the bank group has only been cheaper 2% of the time in market history. Banks have similar dividend yields, are buying back stock and have better growth potential. Unless we are going into recession, this is a good place to be. The best performing sector of the market was telecommunication services. Consumer staples and technology also outperformed. Energy was the worst performing sector and health care also lagged. Micro value outperformed micro growth.

The Victory Integrity Discovery Fund (A shares without sales charge) outperformed its benchmark, the Russell Microcap® Value Index. Stock selection in industrials, financials, and energy were the largest detractors. Stock selection in health care, consumer discretionary, and real estate were the biggest contributors. Sector weights were a very minor positive overall. We were underweight energy and health care (biotech), which were two of the worst performing sectors. This offset the lack of weight in utilities, which was the best performing sector by a wide margin. A larger market cap was a positive, while higher exposure to more liquid stocks was a negative.

Weakness in industrials stemmed from our machinery and trucking holdings. Spartan Motors, Inc. (SPAR) was the most significant detractor. It suffered from margin pressure due to commodity cost increases and tariff impacts, along with operational issues such as parts shortages, component delays, and plant shutdowns due to Hurricane Florence. Covenant Transportation Group, Inc. (CVTI) and Daseke, Inc. (DSKE) were the culprits within trucking. Concerns around the macro-environment and potential economic slowdown were headwinds for the industry.

Within financials, our average bank holding underperformed by about 200 basis points (-17.7% versus -15.6%). We owned some minor laggards and were also hurt by our ownership of more liquid banks, as the least liquid banks held up better in the sell-off. Not owning any mortgage REITs was a modest detractor, as the group outperformed. A pair of insurance stocks, along with PCSB Financial Corporation (PCSB), were notable positives. HCI Group, Inc. (HCI) was up 17% as it reported good results and manageable expenses related to Hurricane Michael. Heritage Insurance Holdings, Inc. (HRTG) outperformed as results showed manageable

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hurricane expenses, as well as balance sheet improvement via a new cheaper credit facility and the buyback of convertible notes. PCSB Financial Corporation (PCSB) has a very strong capital position, and it announced a buyback authorization of about 5%.

The energy sector was the worst performing sector (-34%), as it was negatively impacted by falling crude oil prices driven by supply/demand concerns, along with takeaway capacity and infrastructure-related issues. Lilis Energy, Inc. (LLEX) and Earthstone Energy, Inc. (ESTE) were our largest energy detractors. The combination of higher leverage and some infrastructure limitations that constrained production hurt Lilis Energy, Inc. (LLEX). The announcement of a sizeable acquisition weighed on Earthstone Energy, Inc. (ESTE).

Technology was a very minor negative overall. The most significant detractor was not owning Electro Scientific Industries, Inc. (ESIO), which was up more than 71% as it agreed to be acquired. Control4 Corporation (CTRL) suffered from elevated expectations, as it reported an in-line quarter and offered single-digit growth guidance after more than two years of handily beating estimates and raising guidance. This provoked investor concerns about the recent housing-related slowdown. Positive highlights included i3 Verticals, Inc. (IIIV) and Extreme Networks, Inc. (EXTR). i3 Verticals, Inc. (IIIV) reported stronger margins, raised guidance, and its attractive acquisition strategy continues to be a tailwind. With low expectations, Extreme Networks, Inc. (EXTR) rebounded, as quarterly results were better than feared. It achieved its gross margin target and stabilized the data center business, and announced a \$60 million share buyback.

Health care was the largest contributor to performance due to the lack of biotech ownership and Addus HomeCare Corporation (ADUS). Not owning biotechs was a major positive, as the average biotech stock was down almost 34%. Addus HomeCare Corporation (ADUS) beat estimates, aided by strong same-store growth. Acquisitions and deal integration should continue to drive positive results. Invacare Corporation (IVC) detracted as it suffered from disappointing quarterly results within its Respiratory division and concerns still linger around the turnaround strategy.

Outperformance in consumer discretionary was due to K12 Inc. (LRN), Marcus Corporation (MCS), and avoiding some of the worst specialty retailers. K12 Inc. (LRN) delivered strong earnings and guidance, driven by solid organic enrollment growth. Marcus Corporation (MCS) reported good results driven by strength in the Hotels/Resorts division, while the Theater division results were in-line with expectations. Performance was helped by not owning some of the worst performing specialty retail stocks. Conversely, Malibu Boats Inc. (MBUU) and Carrols Restaurant Group, Inc. (TAST) were weak performers within consumer discretionary. Strong quarterly results at Malibu Boats Inc. (MBUU) were shrugged off as concerns around the macro environment led to a steep sell-off as investors took profits. Although Carrols Restaurant Group, Inc. (TAST) reported decent results, tough upcoming comparisons, a difficult promotional environment, and the market sell-off weighed on the shares.

Solid fundamentals and the defensive nature of apartment REITs led to sizeable outperformance for NexPoint Residential Trust Inc. (NXRT) and Bluerock Residential Growth REIT Inc. (BRG) within real estate.

Most of the market turmoil centers around recession fears which we think are overblown. Domestic non-cyclicals have dramatically outperformed domestic cyclicals. Barring a recession, this trade is wrong, and we believe that we are positioned correctly going forward. More recently, there are signs of the market coming our way - at least on rates - as the odds of a rate increase have dropped significantly from just a few months ago.

Admittedly, our view is contrarian and could be wrong. However, we strongly believe that it is the best risk/reward scenario for our clients. Short-term, we could “end the heart ache and the thousand natural shocks”, but the current price is too high. Buying utilities and non-cyclicals, at this point, is like buying insurance when your house is on fire. We will continue to monitor events as they unfold and adjust the portfolios appropriately.

As is our custom, we provide our sector outlooks for the year:

Communications Services

Within the new entertainment industry, the theaters remain appealing. With the 2018 box office coming in better than expected, 2019 looks to be another strong year. We have moderated our exposure to the broadcasters as we are more cautious on advertising spending. However, M&A activity and the upcoming 2020 political cycle remain catalysts for the group.



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Consumer Discretionary

Selectivity remains the strategy, as we are underweight the sector. We are more cautious on retail names given tougher first half compares, lapping of last year's tax benefit, tariff uncertainty, and margin risk from elevated shipping, labor, and investment costs. We are biased to either higher quality or company-specific catalysts. We are warming up to the homebuilders after exiting the space last year. Valuations are attractive (trading below book value), mortgage rates have pulled back with the potential for a more dovish fed, and supply/demand imbalances remain. We still like the hotels, restaurants, and leisure industry despite many of our holdings underperforming last year for various reasons. Valuations are more reasonable and many of the company specific catalysts have yet to play out.

We are limiting our exposure to the auto components group for now as we are concerned that demand, while stable, is likely to inflect negative as the year progresses. However, we are also cognizant that the valuations here may be overly pessimistic.

Consumer Staples

We are modestly overweight consumer staples as we used last year's volatility to pick up beaten down names that were not overly expensive. While our thesis of increased M&A activity did not play out as robustly as hoped last year, we believe consolidation will be increasingly necessary to combat price deflation. We also believe that earnings will be stronger than expected as the year over year comparisons become more favorable and the headwinds of rising input costs become tailwinds by the end of the year. Also, tariffs and trade have created dislocations in the commodity markets that present interesting opportunities for mean reversion.

Energy

As we begin 2019 the group is rallying off its oversold level, but we are quite skeptical of its sustainability. After two years of trying to stabilize prices, we are essentially right back where we were in June of 2016. Coupling this volatility with the group underperforming the S&P 500 seven out of the last eight years, we are concerned that investors could just shrug off any positive news in the coming months. Given this backdrop we have tried to position the bulk of the portfolio in E&P names that have solid balance sheets (or a path to get there - near 2x Debt/EBITDA) and strong recycle ratios (a measure we use to gauge operational capabilities of management). We expect continued volatility and believe these names will hold up better over the course of the year. Additionally, we like the balance sheets and relative safety of the refiners and believe the international LNG market is attractive, but admit it is a longer term theme. Ultimately, we will look to add to quality names at attractive valuations.

Financials

Our outlook on banks is still constructive. We feel that the market has mispriced the odds of recession. Hence, we have increased our exposure in financials, namely banks, as that group has sold off significantly. Compared to utilities, the bank group has only been cheaper 2% of the time in market history. Banks have similar dividend yields, are buying back stock and have better growth potential. Capital is healthy as banks have repaired their balance sheets. Unless we are going into recession, this is a good place to be.

We have reduced some of our interest rate sensitivity within our holdings of insurers. With the prospects of more range bound interest rates we no longer see a viable catalyst for some names. As last year progressed we became more skewed to P&C names at the expense of life insurance names and we maintain that positioning currently. While valuations are more attractive than a year ago, few names are at levels consistent with a favorable risk/reward ratio considering moderating earnings estimates. Lastly, with the prospect of lower and/or slower increases in interest rates we are evaluating the title and mortgage insurers once again.

Health Care

We are roughly equal weight health care and broadly diversified, focusing on companies with stock-specific catalysts. We continue to like providers and services companies. Multiples are reasonable, and we continue to find opportunities in the group. We have repositioned somewhat in medical technology, selling winners and looking for cheaper names. Although expensive as a group, we view this industry as interesting and should continue to find relative value and good turnaround stories. Life science and tools could struggle if there is a global slowdown and valuations limit exposure to the group. We remain cautious on hospitals on weak fundamentals and political headline risks. An underweight to the biotechnology industry is present throughout the portfolios, as the group does not meet our valuation parameters.



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Industrials

We are maintaining an overweight to industrials but decidedly less than last year. After the drubbing in performance last year, we are using the widening inter-sector valuations to selectively acquire higher quality companies that the market has traded indiscriminately. Valuations are more reasonable and, in some cases, very attractive but we believe earnings estimates need to be cut for the stocks to work as a group.

We have trimmed our exposure to transports as they must lap extremely tough comparisons in the first half of the year. While we believe the stocks reflect this reality, we are waiting to add back to positions opportunistically once earnings and guidance commentary are introduced and digested by the market.

We continue to overweight the aerospace & defense industry due to the general stability of the group and strong order books which support sales visibility. While defense stocks have come under pressure as fears about a peaking 2019 defense budget have risen, we still see a path to organic growth past 2019 and supportive free cash flow yields.

Materials

Entering 2019, we see an environment where the assumptions for demand and pricing are uncertain, which has led us to begin the year underweight the group. The Chinese economy and its future prospects have a significant impact on both of the aforementioned variables. Since we don't presume to know more than the market in regards to the trade war and when it may end, we are choosing to pick our battles in pockets of the universe where demand is more certain. For example, specialty metals for aerospace alloys, carbon black where pricing power is more structural, and the ag cycle that has finally appeared to trough. While valuations in the metals and commodity chemicals space are enticing, we would rather wait to see if the trade war is ended before getting back in too early. If the global economic picture worsens from here, we may look to add exposure to the packaging names which generally are less cyclical than metals or chemicals.

Real Estate

As interest rates rose in the first half of 2018 and valuations became much more palatable, we added exposure to industrial and residential REITs where underlying fundamentals were solid. We are underweight real estate but not as much as we were a year ago. Although, overall REIT fundamentals are steady, valuations continue to be relatively full. This group is likely to be a source of funds if we get more comfortable that the economy is okay and that better opportunities exist elsewhere. Acquisition activity in REITs increased noticeably from 2017 as companies continue to want added scale. We had some acquisitions, but they were for modest premiums.

Technology

While we are modestly overweight the sector, our positioning is less cyclical than in the past. Tariffs, China & EU weakness, an elongated mobile upgrade cycle, and pockets of elevated inventory have resulted in a more cautious stance on semiconductors. However, we still like the long-term secular demand drivers (auto, industrial, internet of things (IOT), 5G, and artificial intelligence) for the group. We are adding back exposure slowly as valuations have come in and fundamentals are not as bad as feared. Within semicap equipment, we prefer names that are less tied to capital expenditures. While software valuations, in general, remain elevated, opportunities lie in turn around stories. Hence, we are overweight the industry for the first time in a while. Companies with either improving margins or company specific catalysts remain appealing within the electronics equipment industry. We continue to be conservatively positioned within communications equipment on trade/tariff uncertainty and concerns of moderating carrier and data center spending.

Utilities

We are roughly equal-weight, as the groups stretched valuation is offset by the attractiveness of being resistant to a slowdown in the economy. Utilities are trading at a 20% premium to the market and near-peak P/E multiples vs the S&P 500. Macro uncertainty drove investors to seek safety in 2018, and utilities benefitted from this trade. Consequently, the group had strong absolute and relative performance as investor sentiment changed as the market turned defensive in 4Q18. We have concerns that sector multiples could quickly contract if generalists' interest in the group wanes. The group remains susceptible to additional underperformance if optimism returns regarding the economy and long rates rise. As we see catalysts unfold in non-cyclical groups, we may use utilities as a source of funds.

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Past performance does not guarantee future results.

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